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Department of State **TELEGRAM**

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PAGE 01 LISBON 01253 041049Z

21
ACTION E-15

INFO OCT-01 EUR-20 CAB-09 CIAE-00 COM-08 DODE-00 DOT-12
INR-07 NSAE-00 RSC-01 SS-20 NSC-10 L-04 H-02 NSR-01
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DEPARTMENT OF STATE A/CDC/MR
REVIEWED BY _____ DATE 25 MAY 1982
RDS☐ or XDS☐ EXT. DATE _____
TS AUTH. _____ REASON(S) _____
ENDORSE EXISTING MARKINGS ☐
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FA or FOI EXEMPTIONS _____

P R 040959Z MAY 70
FM AMEMBASSY LISBON
TO SECSTATE WASHDC PRIORITY 4359
INFO AMEMBASSY ROME

LIMITED OFFICIAL USE LISBON 1253

SUBJ: US/ITALIAN CIVAIR NEGOTIATIONS

FROM CIVAIR DEL

1. IN CONSIDERING PROGRESS OF NEGOTIATIONS TO DATE AND ANALYZING PROSPECTS FOR SUCCESS IN TALKS NEXT WEEK US DEL OF VIEW THAT ITALIAN TACTICS USED OVER PAST THREE WEEKS SUGGEST LITTLE TIME PRESSURE. IT IS POSSIBLE ITALIANS MAY BELIEVE IT IS NOT ESSENTIAL TO REACH AGREEMENT PRIOR TO THE END OF MAY. THIS DELAY WOULD OFFER TWO ADVANTAGES TO ITALIANS:
1) IT WOULD PREVENT INAUGURATION OF PANAM 747 SCHEDULES UNTIL JUNE, AND
2) IT WOULD GIVE ITALIANS MAXIMUM OPPORTUNITY TO WEAR DOWN US POSITION IN FULL KNOWLEDGE SETTLEMENT POSSIBLE BY END OF MAY.

2. IF ABOVE ANALYSIS CORRECT, WE WOULD BELIEVE IT IMPORTANT TO PROPOSE TIME LIMIT TO ITALIANS FOR NEXT WEEK'S TALKS TO INSURE REALISTIC NEGOTIATING ATTITUDE. IN LIGHT PRESENT STATUS OF NEGOTIATIONS US DEL BELIEVE ONE WEEK SHOULD BE SUFFICIENT TO WIND UP TALKS.
KNIGHT

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